



Varsity Logistics, Inc.

San Bruno, CA – Varsity Logistics, Inc., a developer of multi-carrier shipping solutions, today announced that it has entered into a Strategic Alliance partnership with Minardi Consulting Group (MCG), a provider of consulting services for the Oracle JD Edwards EnterpriseOne and World software solutions.

As a result of the partnership, MCG will provide market coverage for the Varsity Logistics suite of Transportation Management Solutions (TMS), to the Oracle JD Edwards EnterpriseOne and World software user community.

Vincent Taravella, Director of Business Development for Varsity Logistics states, “The partnership between the MCG and our organization is an ideal way for Varsity to go to market in the eastern region of the United States. Minardi has been serving the Oracle JD Edwards EnterpriseOne and World customer community for many years. As their customers look for solutions to extend their investment in the Oracle JD Edwards application suite with a fully integrated TMS solution, it creates new opportunities for both our companies.”

Rocco Minardi, President of MCG adds “We are pleased to become part of the Varsity Logistics’ Business Partner Program. With the Varsity Logistics’ offering our services offering will be extended to address the shipping challenges our JD Edwards customers face each day. This partnership gives our users the option of leveraging their Oracle ERP investment while automating their parcel and freight shipments using multiple carriers.”

About Varsity:

Varsity Logistics, an Oracle Silver Partner develops sells and supports a complete Transportation Management Solution to help businesses of all sizes manage the full transportation spectrum of parcel, truckload, and LTL shipments. Varsity improves shipping efficiency, eliminates manual errors, and reduces shipping costs. For seamless supply chain management, Varsity provides integration into both JD Edwards EnterpriseOne and World ERP Solutions. (<http://www.varsitylogistics.com>).

About Minardi Consulting Group:

Minardi Consulting Group is an Oracle Gold Partner providing consulting services for JD Edwards EnterpriseOne and World Software. Incorporated in 1995, with headquarters in Fairfield, NJ. MCG provides expertise in JDE implementations, migrations, upgrades, support and training services. Their staff of seasoned consultants has an average of 15 years experience. MCG is a full service provider offering Project Management, Functional Consulting, Application Development, and Advanced Technologies (CNC) expertise to further strengthen our capabilities and qualifications.